

Name of organisation and email (optional)

* Which borough is your business located in?

* How many people does your organisation or branch employ?

* What is your main business activity?

UK and overseas markets

Excluding seasonal variations, over the past 3 months...

	Increased	Remained Constant	Decreased
UK sales/custom/bookings have...	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
UK orders/advance custom/bookings have...	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Overseas sales/custom/bookings have...	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Overseas orders/advance custom/bookings have...	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Please note: only complete the overseas questions if you are an exporter

Labour Force

	Increased	Remained Constant	Decreased
Over the past 3 months, has your workforce...	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Over the next 3 months, do you expect your workforce to...	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Recruitment

	Yes	No
Have you attempted to recruit staff over the past 3 months?	<input type="radio"/>	<input type="radio"/>

If yes, were they for:

- Part-time jobs Full-time jobs Temporary jobs
 Permanent jobs

Recruitment difficulties

	Yes	No
Did you experience any difficulties finding suitable staff?	<input type="radio"/>	<input type="radio"/>

If yes, for which of the following categories of employee:

- Skilled manual/technical Professional/managerial Clerical
 Semi/unskilled

Cash flow and investment

	Increased	Remained Constant	Decreased
Over the past 3 months, cash flow has...	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Over the past 3 months, investment plans for plant/machinery/equipment have...	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Over the past 3 months, investment plans for training have...	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Business Confidence

	Improve	Remain the same	Worsen
Over the next 12 months, do you believe turnover will...	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Over the next 12 months, do you believe profitability will...	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Capacity

	Full Capacity	Below Capacity
Are you currently operating at...	<input type="radio"/>	<input type="radio"/>

Prices/Costs

Increase Remain the
Same Decrease

Over the next 3 months, do you expect the price of your good/services to...

Is your business currently suffering pressures to raise its prices from any of the following? (please tick all that apply)

Pay settlements

Finance costs

Raw material prices

Other overheads

Please indicate which of these following factors are more of a concern to your business than 3 months ago (please tick all that apply)

Interest rates

Business rates

Competition

Exchange rates

Inflation

Taxation

Feedback

Feel free to include additional feedback (optional)

For the full QES results going back to 1989, broken down by size of business, sector and region, visit www.economicsurvey.org.uk